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Press Release

FREQUENTIS UK appoints Andy Madge as Managing Director

Effective January 1, 2018, former Managing Director (MD) of Defence and Intelligence for Lockheed Martin, Andy Madge, joined the Managing Board of Frequentis UK, taking over responsibility for the UK and Ireland subsidiary of Frequentis AG. The phased handover from existing MD John Gurney will conclude John's 18 successful years with Frequentis to begin his retirement in early spring.

Frequentis UK is active in the United Kingdom and Ireland markets with projects in all Frequentis business segments – Civil and Military Air Traffic Control, Public Transport, Public Safety, Maritime and Aeronautical Information/Data Management. Over the course of his 18-year tenure, John Gurney was the driving force behind the development and expansion of Frequentis UK. The subsidiary experienced incredible market growth under his leadership, expanding the London-based company from a small branch into one that delivers significantly to the international Frequentis Group we see today.

His successor, Andy Madge, is an experienced leader with background in aerospace, defence, intelligence and air traffic management. He served for 20 years in the Royal Air Force as an aero systems engineer before joining Cobham Aviation Services, in a general management role for both the engineering and air traffic control businesses. Most recently, from 2012 to 2017, Andy worked for Lockheed Martin, initially as Project Director in the air traffic management business before becoming MD for the defence and intelligence business.

“Experience, leadership and strong customer relationships are a key to Frequentis’ success. Over the past 17 years, John Gurney has led the development of the UK business outside of what was the traditional air traffic control environment, achieving major account success in all of the key business areas of the Frequentis Group, while developing the UK and Ireland subsidiary into one of the largest markets globally for the Frequentis group. I would like to thank John for his exceptional service and commitment to Frequentis and wish him well with his retirement.

“I am delighted that we have a leader of Andy Madge’s caliber joining Frequentis. He will ensure continuity while driving the company forward and implementing our regionalization strategy for the UK and Ireland”, noted Frequentis CEO Hannes Bardach.

Frequentis AG sees the UK and Ireland market as a particularly strong platform for its range of control room solutions with a focus over coming years to deliver more projects and expanded capabilities in this area. This regionalization approach for delivering local competences is at the core of the

Frequentis strategy for continued growth. Frequentis UK has seen recent success in securing the Ambulance Radio Programme with the National Health Service (NHS), as well as delivering defence ATM upgrades under the Ministry of Defence's MARSHALL programme. The company continues to provide control room solutions for the Metropolitan Police Service, Network Rail and NATS, among others.

Andy initially joined Frequentis in September 2017 to begin the preliminary handover of the UK and Ireland responsibilities and will continue the phased handover with John until his departure in March 2018.



Left to right: Andy Madge will be taking over the responsibility for Frequentis UK from John Gurney, in a phased handover until March 2018.

About FREQUENTIS

Frequentis is an international supplier of communication and information systems for control centres with safety-critical tasks. These control centre solutions are developed and distributed by Frequentis in the business segments Air Traffic Management (civil and military air traffic control, and air defence) and Public Safety & Transport (police, fire and rescue services, emergency medical services, vessel traffic and railways). Frequentis maintains a worldwide network of subsidiaries and local representatives in more than fifty countries. The company's products and solutions are behind more than 25,000 operator positions in over 130 countries. With this extensive portfolio, Frequentis is the leading provider of voice communication systems... all making our world a safer place every day!

For more information, please visit www.frequentis.com

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